



Inviting Applications for Manager for SIIF

SSCBS Innovation and Incubation Foundation (SIIF), is a Section 8 company (an incubation centre) promoted by Shaheed Sukhdev College of Business Studies (University of Delhi) and funded by the Govt. of NCT of Delhi (GNCTD).

SIIF invites applications for the position of Manager of the Incubation Centre at Shaheed Sukhdev College of Business Studies (University of Delhi), Rohini, New Delhi as per the following details:

NUMBER OF POSTS:

01 (one only) - merit based

QUALIFICATIONS:

Essential:

- a) MBA (or equivalent) or a Master's Degree in Management/ related discipline with minimum 5 years of overall experience in the Start-up Ecosystem/ consulting /corporate sector and/or as an enabler of start-ups, Innovation and Entrepreneurship.
- b) Impeccable track record and proven delivery.
- c) Applicants must be able to clearly demonstrate entrepreneurial skills and experience as an entrepreneur or having closely worked with entrepreneurs.
- d) Applicants should be able to clearly demonstrate management and organising skills.
- e) Technologically capable.
- f) Must be less than 40 years of age as on 31 Jan. 2020.

Desirable:

- a) Applicants with previous experience collaborating with government departments/ agencies/ allied organizations, demonstrable fundraising for non-profit organizations and experience in creating pool of mentors and investors shall be preferred.
- b) Applicants must preferably have a clear understanding of local, national and global start-up ecosystems and the ability to find ways to manage stakeholders for advancing the objectives of the Incubator.
- c) Applicants preferably possess a strong command on English language with suitable proficiency in Hindi. Applicants are expected to be well suited in conceptualizing, compiling, and putting together papers, presentations, documents, proposals, etc.
- d) Location of the job is Delhi, India, and familiarity of the applicant with the city of New Delhi and surroundings will be preferred.
- e) Good communication skills, good team building skills, good listening skills are top pre-requisites.
- f) Good financial management ability, demonstrated ability to manage with financial responsibility is desired.
- g) Preference will be given to individuals having previously worked in existing incubation centres/ or at an organization playing crucial role in the incubation pipeline.



h) Proficiency in using MS Office tools, Tally and other business management softwares is desirable.

JOB DESCRIPTION:

a) Requirements:

- Manage the entire incubation centre including administration and compliance
- Preparation of various reports and presentations as and when required
- Find out strategic partners for incubation centre
- Keep the organization and stakeholders informed about developments in start-up ecosystem, regulations
- Carrying out / getting necessary business research carried out on entrepreneurship, start-ups, co-working spaces, government regulations, industry sectors
- Tracking and managing all the projects under SIIF to ensure that they are complying to SIIF stipulations, follow-ups and taking updates from project teams
- Carrying out relevant analysis / review of such projects
- Identifying relevant contacts in the industry and communicating with them on behalf of SIIF; engaging with them for SIIF/ projects under SIIF/ college visits. Includes engaging the alumni for similar activities
- Directly assisting the CEO for his presentations, analysis and other functional tasks with him from time to time
- Acting as back-up of the CEO while he is not in office due to travel / business meetings
- Assisting CEO in internal corporate governance and Board meetings
- Interacting with other incubation centres in India and abroad
- Managing relevant work assigned by the Chairperson SIIF and Board of Directors (BoD) SIIF as per need.

b) Skills:

- Strong understanding of how to manage and run a business unit
- Very good in communication skills, including the hands-on capability to write effective emails / letters, to prepare and make presentations, and to prepare detailed financial analysis and reports through worksheets
- Good knowledge and experience in using and managing social media tools like LinkedIn, Twitter, Facebook etc. to promote SIIF and its activities.
- Must be aware on how to prepare, launch and manage website, including update of contents on at least weekly basis.
- Should be well conversed with accounting, administration and regulatory compliances especially related to an incubator/ start-up ecosystem.

c) Behaviours:

- Must be a go-getter, self-driven individual
- Should be a team-player, with ability to understand stakeholders and their expectations
- Should be honest, high on integrity and commitment



- Must be adaptable, open to learn new concepts
- Open to travel on business, if required

Note:-

The Manager shall initially be appointed for a period of one year which shall be extended (based on the performance in the previous year) every year for a total of three years from the date of joining SIIF.

COMPENSATION:

CTC will be in the range of ₹4.8 to 7.2 lakhs p.a. fixed and consolidated including perks. (Deserving candidates may be considered towards the upper end of this band)

SELECTION PROCESS:

A shortlist of applicants will be selected by an Expert Committee from all the applications received. Shortlisted applicants shall then be invited for a personal interview by an empowered selection committee.

- Applications received by the closing date shall be screened by a duly constituted Committee. Therefore, applicants are required to go through the eligibility criteria carefully and ascertain themselves regarding their eligibility before applying.
- The 'screened-in' candidates shall be called for Personal Interview at the SIIF office.
- A merit list of candidates shall be created based on their performance in the personal interview, and in order of precedence in the merit list, an applicant shall be selected for the position of Manager, SIIF.
- A formal employment offer shall only be offered to the selected applicant upon mutual understanding of joining date and strategic outlook of the selected candidate. The selected applicant may also be given considerable time for transitions between jobs, if so necessary, as per mutually agreed terms.
- The decision of the management of SIIF shall be final in all matters related to this selection and eventual recruitment.
- Shortlisted candidates, at the time of the personal interview, must bring their original documents for verification and one set of duly self-attested photocopies of those documents.
- The name of the Applicant in the application form must be the same as mentioned in the certificate of matriculation. In case the candidate has changed his name after matriculation, the evidence to that effect should be furnished at the time of the interview.
- No TA/DA would be admissible for appearing for the interview.
- Corrigendum(s), if any, would be put up on www.siif.in and www.sscbsdu.ac.in.

GENERAL TERMS AND CONDITIONS:

- Canvassing in any form will be treated as disqualification.
- Experience in the relevant field shall be calculated after attainment of the minimum essential qualification(s).



- Mere fulfilment of qualifications and experience requirements does not entitle candidates to be called for an interview.
- In case any candidate found ineligible on any grounds after appointment, their service will be terminated immediately without assigning any reason thereof.
- The role is contractual in nature for upto 03 years subject to receipt of grant/ business sustainability.
- SIIF reserves the right to not fill this role in case a suitable candidate is not found.

HOW TO APPLY:

- Interested candidates may send their detailed CV, along with a covering letter and one latest photo to careers-SIIF@sscbsdu.ac.in within 21 days of the release of the ad in newspapers. Please mention post applied for in the subject line.
- A hardcopy of these should be sent/ delivered to Room 036, Shaheed Sukhdev College of Business Studies, KN Katju Marg, Sector 16, Rohini, Delhi - 110089 within 21 days of the release of the ad in newspapers. Please write the post applied for on the top of the envelope.
- Applicants in government roles should apply through proper channels and ensure that the hardcopies reach SIIF on or before 21 days from release of the ad in newspapers.